

HumanCapital

*The Imaging Industry's Leading
MPS & Sales Management Recruiting Firm*



We know we can't be all things to all people.

That's why we specialize in a very narrow niche: sales management and sales executive jobs in the managed print sales and document management industries.

Not Your Ordinary Sales Recruiter... What Makes Us Extraordinary

- Save your sanity from having to interview unqualified candidates for senior sales jobs.
- Reduce your turnover by choosing sales candidates that want to be there now AND in the future.
- Increase your productivity and ultimately your revenue by hiring a higher caliber sales executive.
- Smooth your hiring experience through a streamlined sales recruitment process.

For Employers:

About Us

We've walked in your shoes.

We've spent the last 25 years recruiting, interviewing and hiring sales reps, so we know your challenges.

Human Capital Sales Search was founded by Jane Lemmon and Tom Callinan to fill the growing need in the managed print services, document management and copier industries for a sales recruitment firm that focuses on quality sales job placements.

Throughout their collective 50+ years in the industry, Jane and Tom have identified that sales turnover, coupled with unqualified sales candidates negatively affects a company's bottom line and ability to grow.

For Candidates:

Human Capital Sales Search is not your "average" sales recruiting firm. That is why we are seeking an elite group of sales professionals, sales managers or executive sales professionals who want to work for document management, imaging or managed print service companies.

Our Ideal Candidate:

- Has experience in the B2B industry and loves it
- Likes to work hard, play hard and is attracted to the uncapped earning potential
- Is a success junkie who thrives in a fast-paced environment and focuses on solutions, not problems
- Is in this business for the long term and is looking for the right opportunity

For more information, contact:

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